

COMPASS

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Acadiana  
Market Report  
November 2024



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**Acadiana:** This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish:** This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

**Q1:** First quarter of the year (January-March)

**Q2:** Second quarter of the year (April-June)

**Q3:** Third quarter of the year (July-September)

**Q4:** Fourth quarter of the year (October-December)

**Unit:** Accounts for one transaction.

**Dollar Volume:** The total of all Sales Prices.

**Number Active:** The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending:** The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold:** The number of properties that have gone to a closing in the last month.

**Average Days on Market (DOM):** The average marketing period of currently active listings.

**List/Sold Price %:** When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing:** Residential properties that are 1 year or older.

**New Construction:** Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price:** The average price for which a property sold.

**Months of Inventory:** An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

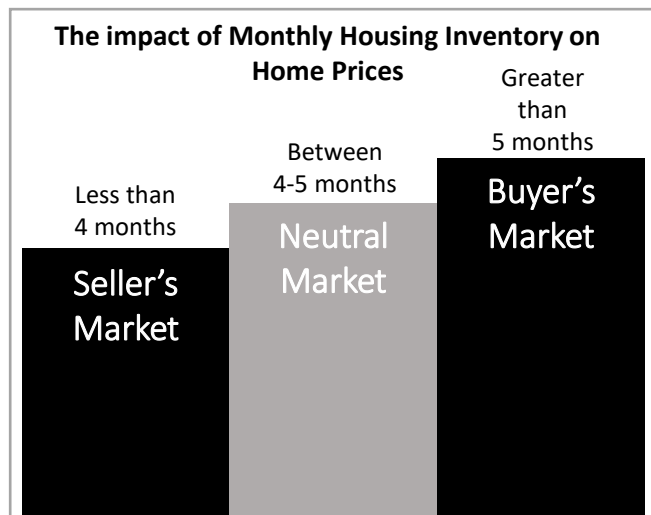
**Market Penetration:** The extent to which a company is recognized in a particular market.

**Year to Date (YTD):** a term covering the period between the beginning of the year and the present

**Seller's Market:** occurs when the housing demand exceeds the supply

**Neutral Market:** the number of buyers and sellers in the marketplace are equalized

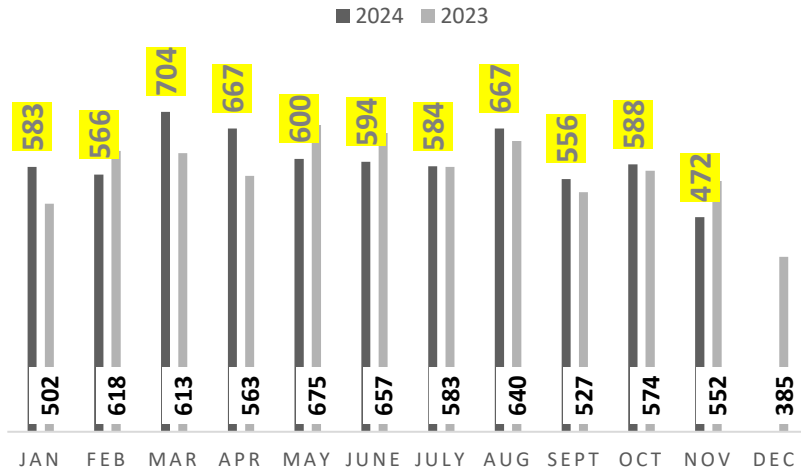
**Buyer's Market:** housing market where the supply exceeds the demand



# Acadiana



# Acadiana New Listings

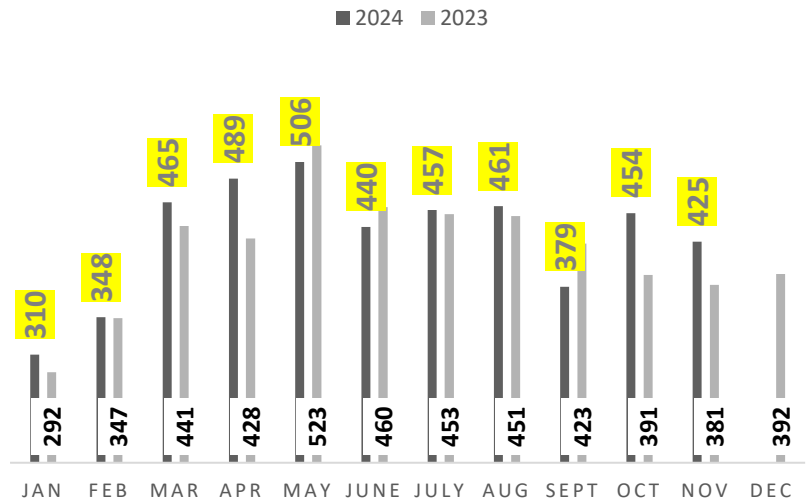


In November 2024 there were 472 new Residential listings in Acadiana. That is a **decrease** of 14% from new listings in November of 2023 and a **decrease** of 20% from new listings in October 2024. Total for 2024 YTD is 6,581 versus 6,504 in 2023 which is a 1% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

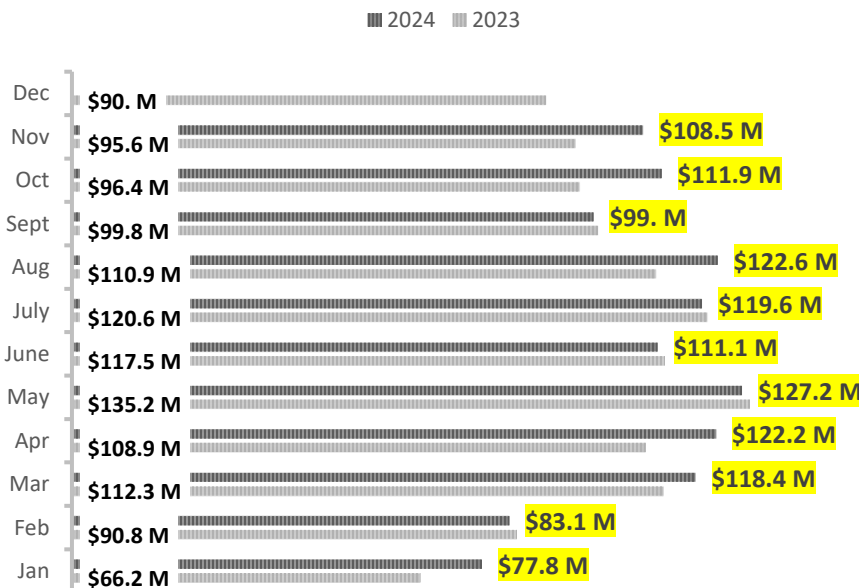
# Acadiana Closed Sales

In November 2024 there were 425 total Residential sales in Acadiana. That is an **increase** of 10% from units sold in November of 2023, but a **decrease** of 6% from units sold in October 2024. Total for 2024 YTD is 4,734 versus 4,509 in 2023 which is a 3% **increase**. Average days on market in the month of November across Acadiana was 86.



# Acadiana Dollar Volume

In November 2024, the total Residential closed volume was \$108,456,981 across Acadiana. That is a 12% **increase** from November 2023, but a **decrease** of 3% from October 2024. Total for 2024 YTD is \$1,201,477,881 versus \$1,154,190,393 in 2023 which is a 4% **increase**. Average Sales Price in November across Acadiana was \$255,192.



# Acadiana Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	25	6	2.6
\$20,000-\$29,999	39	9	2.5
\$30,000-\$39,999	47	15	3.5
\$40,000-\$49,999	35	17	5.3
\$50,000-\$59,999	61	29	5.2
\$60,000-\$69,999	63	28	4.9
\$70,000-\$79,999	75	38	5.6
\$80,000-\$89,999	74	38	5.6
\$90,000-\$99,999	88	41	5.1
\$100,000-\$109,999	78	21	3.0
\$110,000-\$119,999	82	37	5.0
\$120,000-\$129,999	100	64	7.0
\$130,000-\$139,999	116	51	4.8
\$140,000-\$149,999	109	48	4.8
\$150,000-\$159,999	125	37	3.3
\$160,000-\$169,999	119	53	4.9
\$170,000-\$179,999	154	31	2.2
\$180,000-\$189,999	179	72	4.4
\$190,000-\$199,999	160	48	3.3
\$200,000-\$219,999	404	95	2.6
\$220,000-\$239,999	534	194	4.0
\$240,000-\$259,999	448	173	4.2
\$260,000-\$279,999	300	129	4.7
\$280,000-\$299,999	214	109	5.6
\$300,000-\$349,999	342	193	6.2
\$350,000-\$399,999	255	121	5.2
\$400,000-\$449,999	119	73	6.7
\$450,000-\$499,999	94	73	8.5
\$500,000-\$549,999	70	33	5.2
\$550,000-\$599,999	51	34	7.3
\$600,000-\$699,999	54	44	9.0
\$700,000-\$799,999	41	30	8.0
\$800,000-\$899,999	21	36	18.9
\$900,000-\$999,999	15	16	11.7
\$1,000,000 & over	43	66	16.9
	<b>4734</b>	<b>2102</b>	<b>4.9</b>

## \$0 - \$149,999:

21% of all sales reported in this range

21% of all active listings

992 total sales vs 442 actives

4.90 - month supply of inventory

## \$150,000 - \$299,999:

56% of all sales reported in this range

45% of all active listings

2637 total sales vs 941 actives

3.93 - month supply of inventory

## \$300,000 and above:

23% of all sales reported in this range

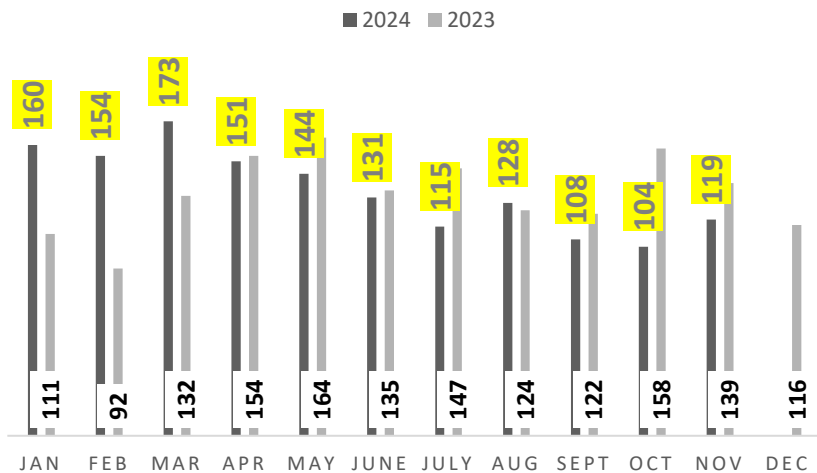
34% of all active listings

1105 total sales vs 719 actives

7.16 - month supply of inventory



# Acadiana New Construction New Listings

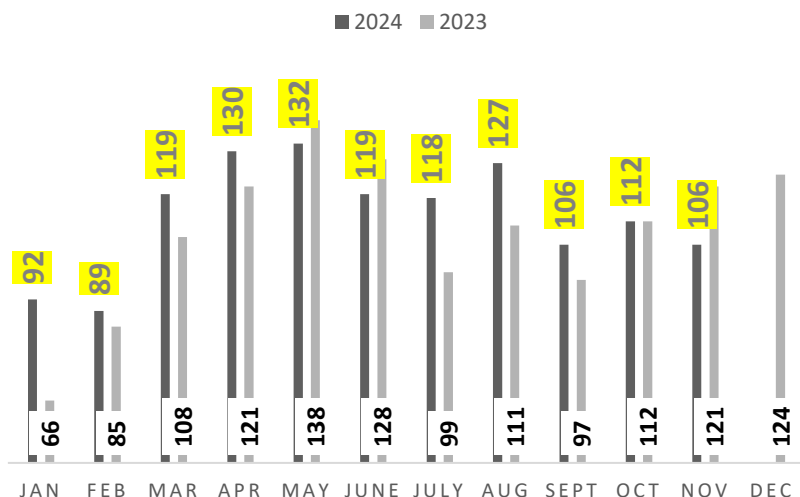


In November 2024 there were 119 new construction listings in Acadiana. That is a **decrease** of 14% from new listings in November 2023, but an **increase** of 13% from new listings in October 2024. Total for 2024 YTD is 1,487 versus 1,478 in 2023 which is a 1% **increase**.

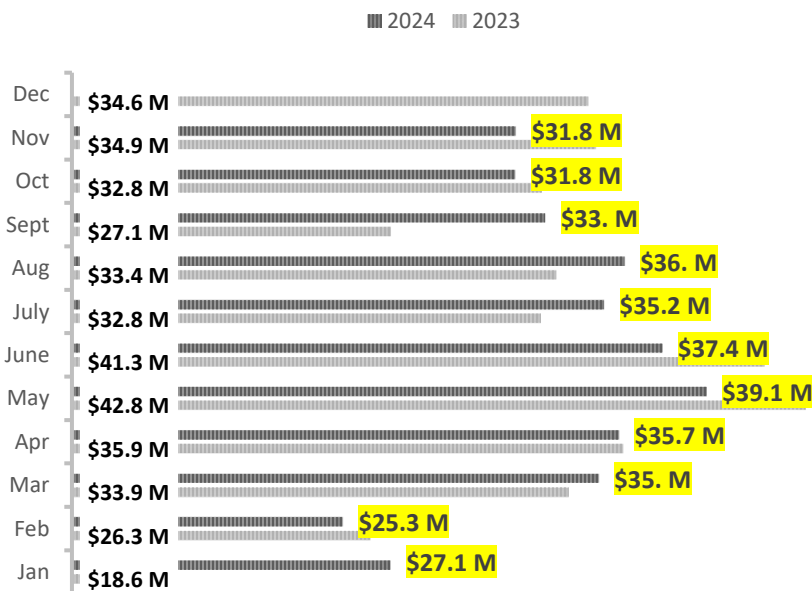
\* Any listing with a List date within the reported month range is considered a New Listing.

# Acadiana New Construction Closed Sales

In November 2024 there were 106 total new construction sales in Acadiana. That is a **decrease** of 12% from units sold in November of 2023, and a **decrease** of 5% from units sold in October 2024. Total for 2024 YTD is 1,250 versus 1,186 in 2023 which is an 5% **increase**. Average days on market in the month of November for new construction across Acadiana was 114.



# Acadiana New Construction Dollar Volume



In November 2024, the total new construction closed volume was \$31,841,818 across Acadiana. That is a <1% **decrease** from November 2023, but an **increase** of <1% from October 2024. Total for 2024 YTD is \$367,358,214 versus \$359,898,905 in 2023 which is a 2% **increase**. Average Sales Price in November for new construction across Acadiana was \$300,394.

# Acadiana New Construction Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	2	22.0
\$160,000-\$169,999	3	8	29.3
\$170,000-\$179,999	1	1	11.0
\$180,000-\$189,999	30	10	3.7
\$190,000-\$199,999	26	13	5.5
\$200,000-\$219,999	132	26	2.2
\$220,000-\$239,999	266	79	3.3
\$240,000-\$259,999	228	85	4.1
\$260,000-\$279,999	144	49	3.7
\$280,000-\$299,999	92	45	5.4
\$300,000-\$349,999	123	77	6.9
\$350,000-\$399,999	87	37	4.7
\$400,000-\$449,999	22	17	8.5
\$450,000-\$499,999	23	21	10.0
\$500,000-\$549,999	21	15	7.9
\$550,000-\$599,999	9	11	13.4
\$600,000-\$699,999	11	9	9.0
\$700,000-\$799,999	11	11	11.0
\$800,000-\$899,999	5	9	19.8
\$900,000-\$999,999	5	4	8.8
\$1,000,000 & over	9	15	18.3

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 0 actives

0.00 - month supply of inventory

## \$150,000 - \$299,999:

74% of all sales reported in this range

58% of all active listings

923 total sales vs 318 actives

3.79 - month supply of inventory

## \$300,000 and above:

26% of all sales reported in this range

42% of all active listings

326 total sales vs 226 actives

7.63 - month supply of inventory

1250

544

4.8





	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	6504	6581	1%
Closed Sales	4590	4734	3%
Days on Market	64	81	27%
Average Sales Price	\$253,870	\$254,555	0%

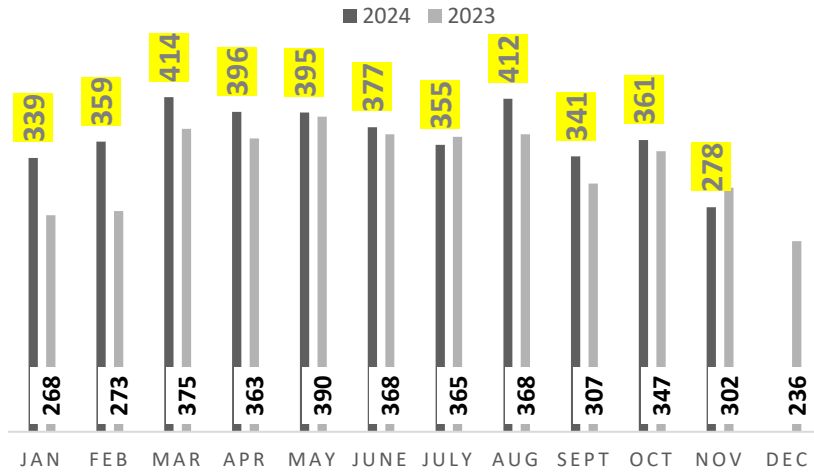
## Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1478	1487	1%
Closed Sales	1186	1250	5%
Days on Market	109	107	-2%
Average Sales Price	\$302,607	\$294,058	-3%

# Lafayette Parish



# Lafayette New Listings

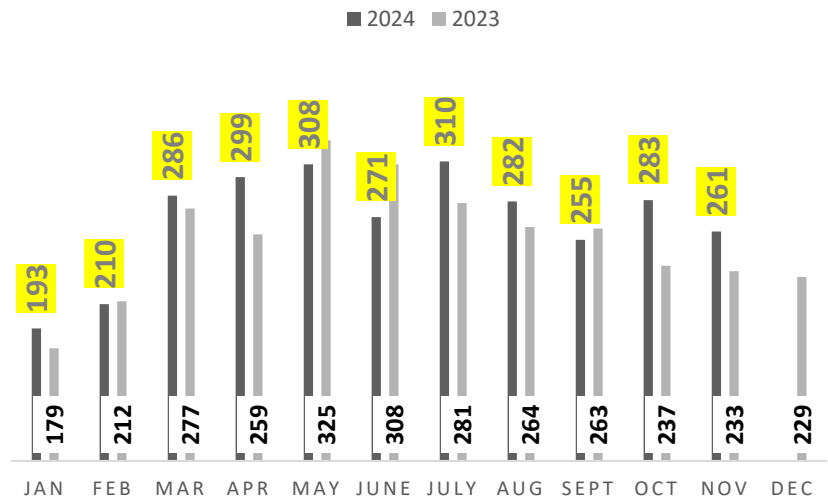


In November 2024 there were 278 new Residential listings in in Lafayette Parish. That is a **decrease** of 8% from new listings in November 2023 and a **decrease** of 23% from new listings in October 2024. Total for 2024 YTD is 4,027 versus 3,726 in 2023 which is an 7% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

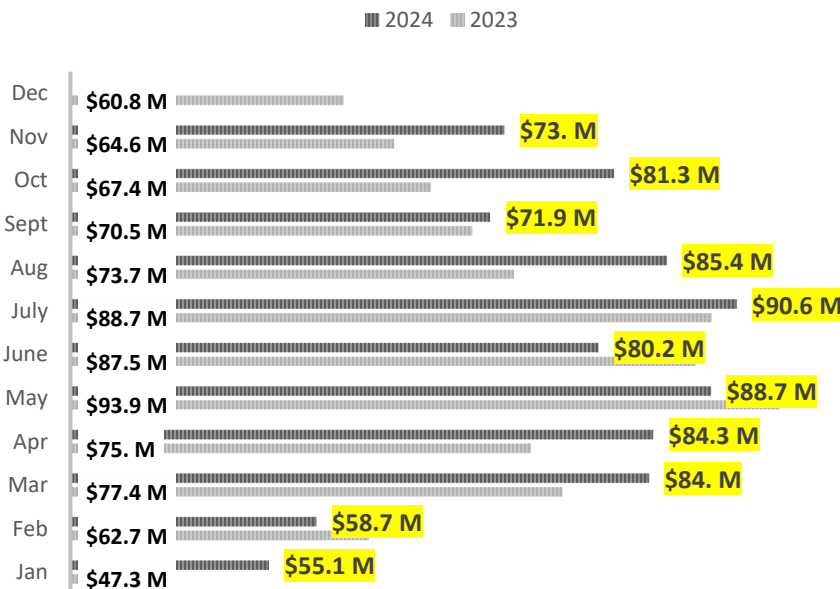
# Lafayette Closed Sales

In November 2024 there were 261 total Residential sales in Lafayette Parish. That is an **increase** of 11% from units sold in November of 2023, but a **decrease** of 8% from units sold in October 2024. Total for 2024 YTD is 2,958 versus 3,067 in 2023 which is a 4% **decrease**. Average days on market in the month of November in Lafayette Parish was 72.



# Lafayette Dollar Volume

In November 2024, the total Residential closed volume was \$72,992,072 in Lafayette Parish. That is an 11% **increase** from November 2023, but a **decrease** of 10% from October 2024. Total for 2024 YTD is \$853,197,377 versus \$808,929,793 in 2023 which is a 5% **increase**. Average Sales Price in November in Lafayette Parish was \$279,663.



# Lafayette Parish Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	4	1	2.8
\$40,000-\$49,999	8	0	0.0
\$50,000-\$59,999	17	5	3.2
\$60,000-\$69,999	19	6	3.5
\$70,000-\$79,999	30	4	1.5
\$80,000-\$89,999	34	12	3.9
\$90,000-\$99,999	34	10	3.2
\$100,000-\$109,999	41	7	1.9
\$110,000-\$119,999	28	12	4.7
\$120,000-\$129,999	38	19	5.5
\$130,000-\$139,999	54	13	2.6
\$140,000-\$149,999	42	17	4.5
\$150,000-\$159,999	48	11	2.5
\$160,000-\$169,999	62	25	4.4
\$170,000-\$179,999	88	11	1.4
\$180,000-\$189,999	107	34	3.5
\$190,000-\$199,999	100	23	2.5
\$200,000-\$219,999	240	49	2.2
\$220,000-\$239,999	346	106	3.4
\$240,000-\$259,999	332	114	3.8
\$260,000-\$279,999	242	99	4.5
\$280,000-\$299,999	155	74	5.3
\$300,000-\$349,999	261	143	6.0
\$350,000-\$399,999	199	86	4.8
\$400,000-\$449,999	94	48	5.6
\$450,000-\$499,999	81	47	6.4
\$500,000-\$549,999	60	28	5.1
\$550,000-\$599,999	39	26	7.3
\$600,000-\$699,999	47	26	6.1
\$700,000-\$799,999	35	27	8.5
\$800,000-\$899,999	20	29	16.0
\$900,000-\$999,999	14	14	11.0
\$1,000,000-\$1,499,999	30	30	11.0
\$1,500,000-\$1,999,999	4	16	44.0
\$2,000,000 & over	2	7	38.5
	<b>2958</b>	<b>1179</b>	<b>4.4</b>

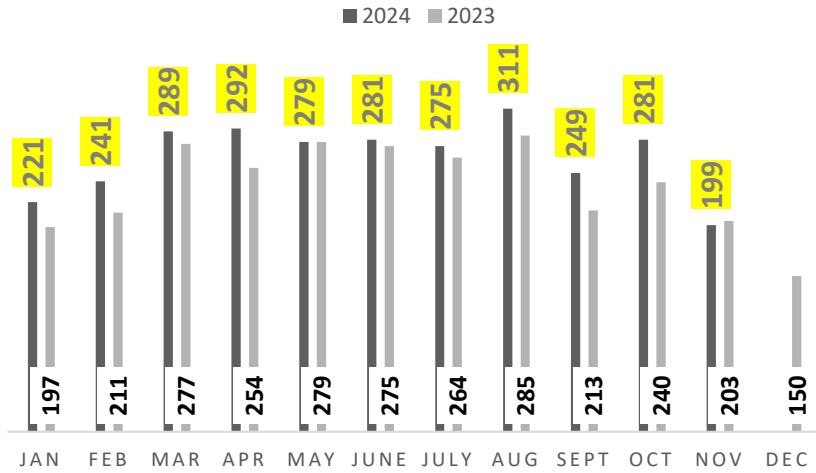
**\$0 - \$149,999:**  
 12% of all sales reported in this range  
 9% of all active listings  
 352 total sales vs 106 actives  
 3.31 - month supply of inventory

**\$150,000 - \$299,999:**  
 58% of all sales reported in this range  
 46% of all active listings  
 1720 total sales vs 546 actives  
 3.49 - month supply of inventory

**\$300,000 and above:**  
 30% of all sales reported in this range  
 45% of all active listings  
 886 total sales vs 527 actives  
 4.16 - month supply of inventory



# Lafayette Resale Homes New Listings

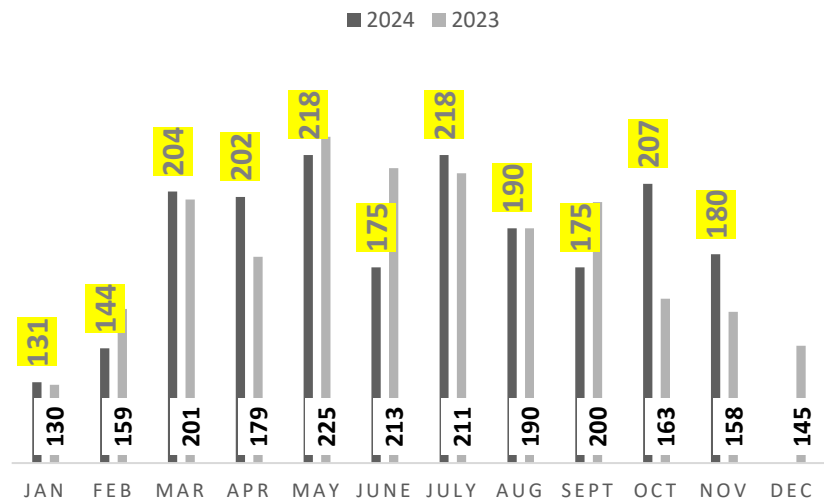


In November 2024 there were 199 Residential resale new listings in Lafayette Parish. That is a **decrease** of 2% from resale new listings in November 2023 and a **decrease** of 29% from resale new listings in October 2024. Total for 2024 YTD is 2,918 versus 2,698 in 2023 which is an 8% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

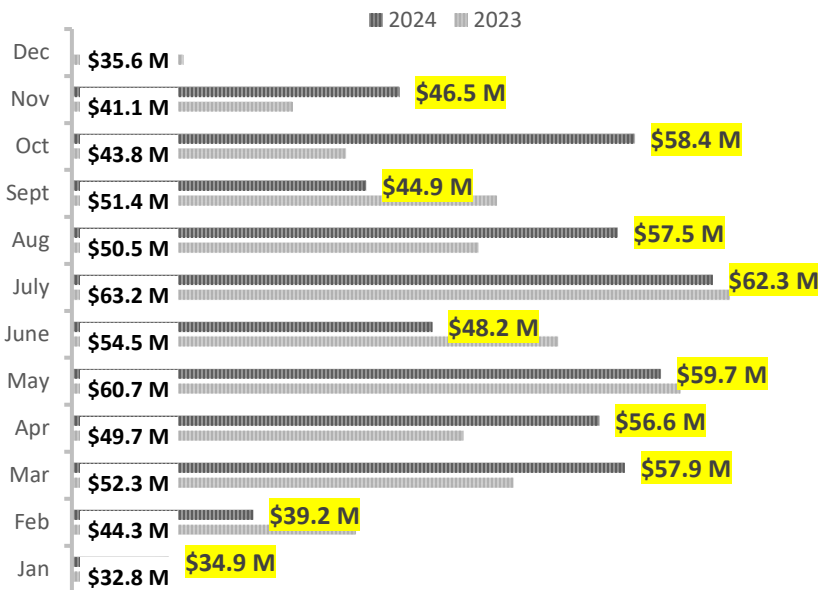
# Lafayette Resale Homes Closed Sales

In November 2024 there were 180 total Residential resales in Lafayette Parish. That is an **increase** of 12% from resale units sold in November of 2023, but a **decrease** of 13% from resale units sold in October 2024. Total for 2024 YTD is 2,044 versus 2,029 in 2023 which is a 1% **increase**. Average days on market in the month of November for resales in Lafayette Parish was 61.



# Lafayette Resale Homes Dollar Volume

In November 2024, the total Residential resale closed volume for resales was \$46,525,858 in Lafayette Parish. That is a 12% **increase** from November 2023, but a **decrease** of 20% from October 2024. Total for 2024 YTD is \$566,012,213 versus \$544,510,202 in 2023 which is a 4% **increase**. Average Sales Price in November for resales in Lafayette Parish was \$258,476.



# Lafayette Parish Resale Homes Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	4	1	2.8
\$40,000-\$49,999	8	0	0.0
\$50,000-\$59,999	17	5	3.2
\$60,000-\$69,999	19	6	3.5
\$70,000-\$79,999	30	4	1.5
\$80,000-\$89,999	34	12	3.9
\$90,000-\$99,999	33	10	3.3
\$100,000-\$109,999	40	7	1.9
\$110,000-\$119,999	28	12	4.7
\$120,000-\$129,999	36	19	5.8
\$130,000-\$139,999	54	13	2.6
\$140,000-\$149,999	42	17	4.5
\$150,000-\$159,999	47	9	2.1
\$160,000-\$169,999	59	18	3.4
\$170,000-\$179,999	88	11	1.4
\$180,000-\$189,999	80	27	3.7
\$190,000-\$199,999	88	15	1.9
\$200,000-\$219,999	188	39	2.3
\$220,000-\$239,999	197	67	3.7
\$240,000-\$259,999	174	52	3.3
\$260,000-\$279,999	116	57	5.4
\$280,000-\$299,999	75	36	5.3
\$300,000-\$349,999	155	74	5.3
\$350,000-\$399,999	118	54	5.0
\$400,000-\$449,999	72	30	4.6
\$450,000-\$499,999	57	27	5.2
\$500,000-\$549,999	39	14	3.9
\$550,000-\$599,999	30	15	5.5
\$600,000-\$699,999	36	19	5.8
\$700,000-\$799,999	25	17	7.5
\$800,000-\$899,999	15	20	14.7
\$900,000-\$999,999	8	10	13.8
\$1,000,000 & over	27	38	15.5

**\$0 - \$149,999:**  
 17% of all sales reported in this range  
 14% of all active listings  
 348 total sales vs 106 actives  
 3.35 - month supply of inventory

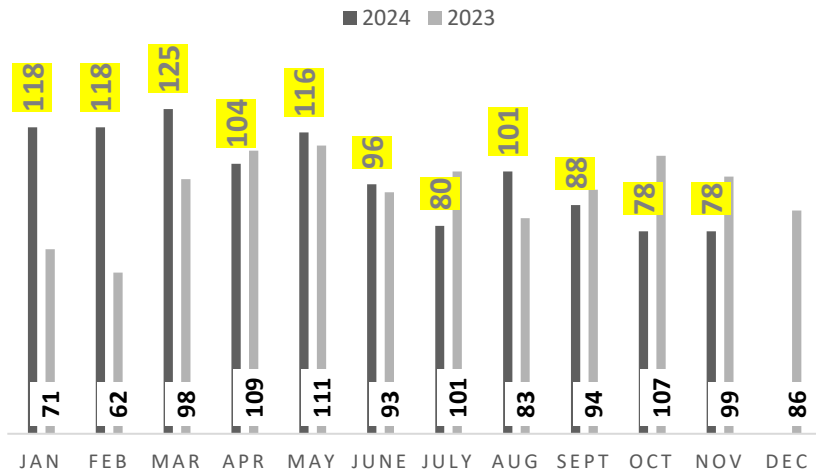
**\$150,000 - \$299,999:**  
 55% of all sales reported in this range  
 44% of all active listings  
 1112 total sales vs 331 actives  
 3.27 - month supply of inventory

**\$300,000 and above:**  
 29% of all sales reported in this range  
 42% of all active listings  
 582 total sales vs 318 actives  
 6.01 - month supply of inventory

**2042                      755                      4.1**



# Lafayette New Construction New Listings

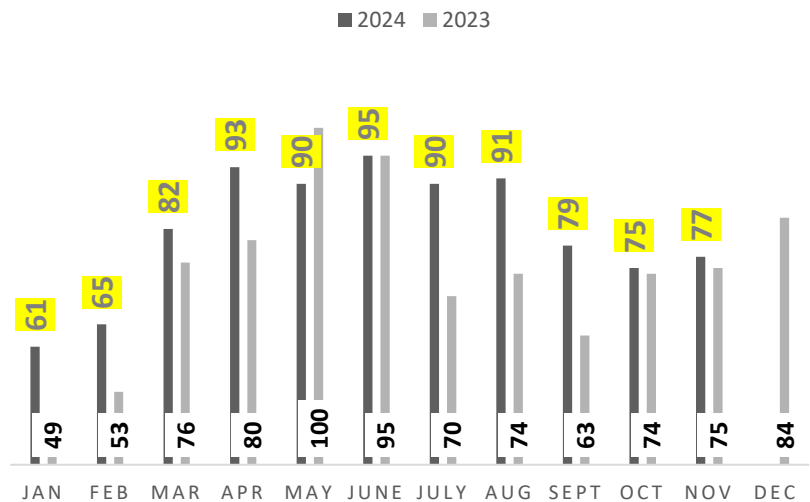


In November 2024 there were 78 new construction listings in Lafayette Parish. That is a **decrease** of 21% from new construction listings in November of 2023 and no change from new construction new listings in October 2024. Total for 2024 YTD is 1,102 versus 1,028 in 2023 which is a **increase**.

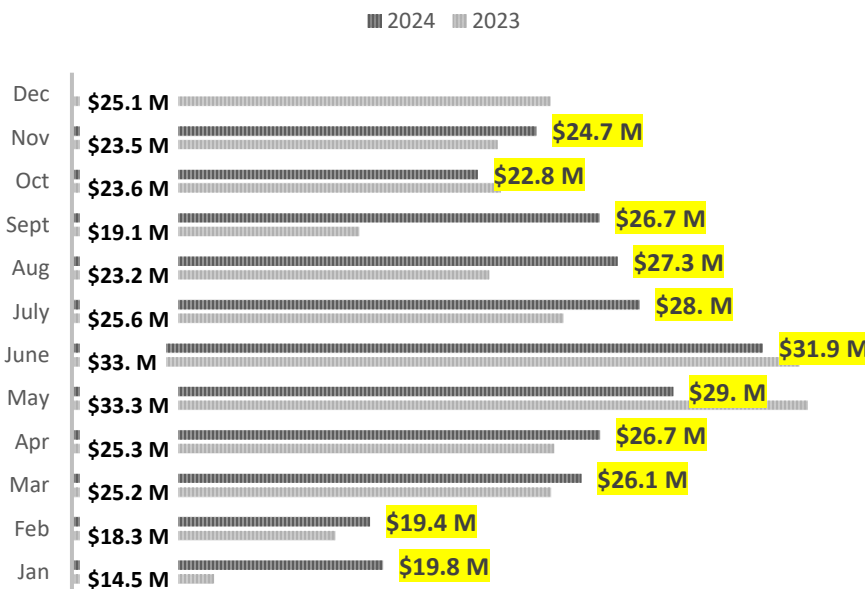
\* Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette New Construction Closed Sales

In November 2024 there were 77 total new construction sales in Lafayette Parish. That is a **3% increase** from new construction units sold in November of 2023, and an **increase** of 3% from new construction units sold in October 2024. Total for 2024 YTD is 898 versus 809 in 2023 which is a **10% increase**. Average days on market in the month of November in Lafayette Parish for new construction was 100.



# Lafayette New Construction Dollar Volume



In November 2024, the total new construction closed volume was \$24,694,354 in Lafayette Parish. That is a **5% increase** from November of 2023, and an **increase** of 8% from October 2024. Total for 2024 YTD is \$282,425,652 versus \$264,419,590 in 2023 which is a **6% increase**. Average Sales Price in November for new construction in Lafayette Parish was \$320,705.

# Lafayette Parish New Construction Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	1	***
\$160,000-\$169,999	3	7	25.7
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	25	7	3.1
\$190,000-\$199,999	12	8	7.3
\$200,000-\$219,999	50	9	2.0
\$220,000-\$239,999	147	38	2.8
\$240,000-\$259,999	158	61	4.2
\$260,000-\$279,999	126	42	3.7
\$280,000-\$299,999	80	38	5.2
\$300,000-\$349,999	103	67	7.2
\$350,000-\$399,999	80	31	4.3
\$400,000-\$449,999	22	17	8.5
\$450,000-\$499,999	23	20	9.6
\$500,000-\$549,999	21	14	7.3
\$550,000-\$599,999	8	11	15.1
\$600,000-\$699,999	11	7	7.0
\$700,000-\$799,999	10	9	9.9
\$800,000-\$899,999	5	9	19.8
\$900,000-\$999,999	5	4	8.8
\$1,000,000 & over	9	15	18.3
	<b>898</b>	<b>415</b>	<b>5.1</b>

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

## \$150,000 - \$299,999:

67% of all sales reported in this range

51% of all active listings

601 total sales vs 211 actives

3.86 - month supply of inventory

## \$300,000 and above:

22% of all sales reported in this range

49% of all active listings

297 total sales vs 204 actives

7.56 - month supply of inventory



## Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	3726	4027	8%
Closed Sales	3067	2958	-4%
Days on Market	61	70	14%
Average Sales Price	\$283,268	\$285,324	1%

## Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2709	2918	8%
Closed Sales	2029	2044	1%
Days on Market	42	55	29%
Average Sales Price	\$267,851	\$276,080	3%

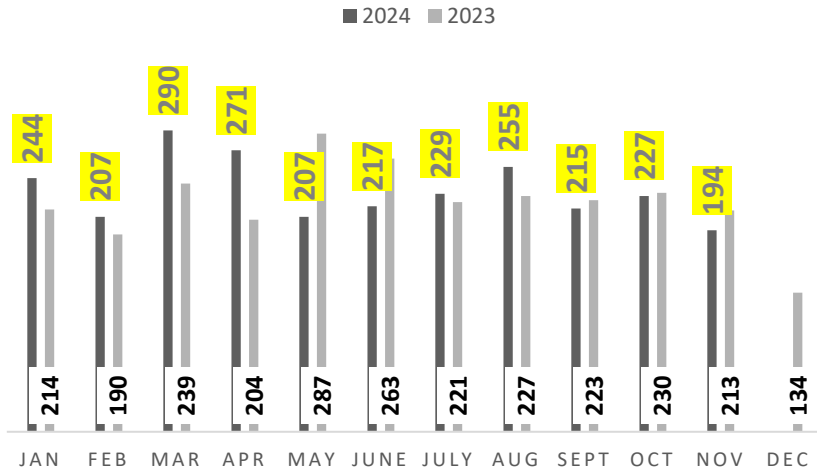
## Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1028	1102	7%
Closed Sales	809	898	11%
Days on Market	109	105	-4%
Average Sales Price	\$325,632	\$314,642	-3%

# Out of Parish



# Out of Parish New Listings

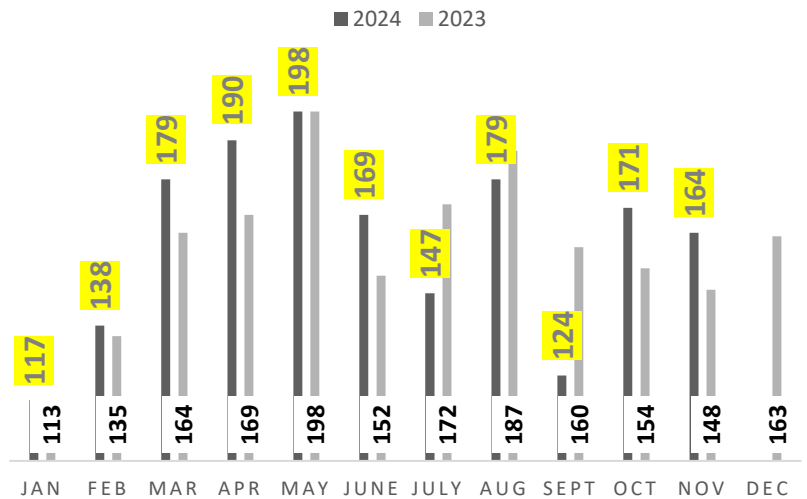


In November 2024 there were 194 Residential out of Parish new listings. That is a **decrease** of 9% from new listings in November of 2023 and a **decrease** of 15% from new listings in October 2024. Total for 2024 YTD is 2,556 versus 2,511 in 2023 which is a **2% increase**.

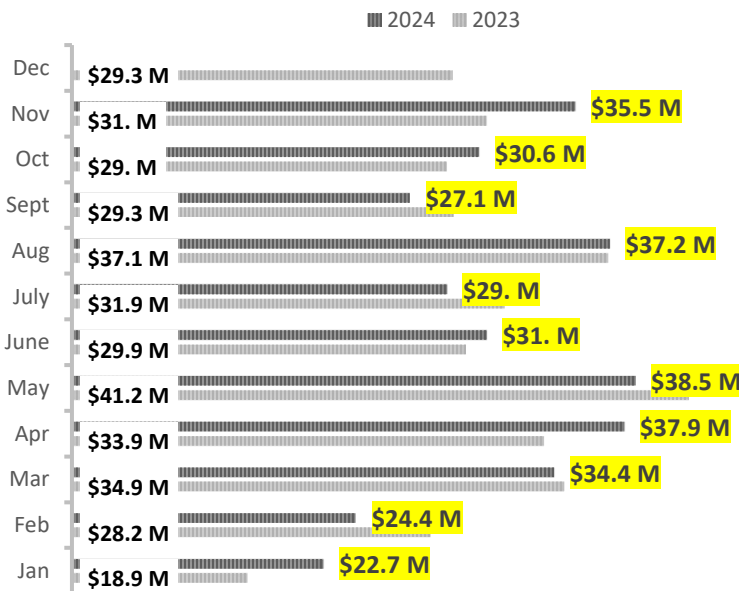
\* Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish Closed Sales

In November 2024 there were 164 total Residential out of Parish sales. That is a **10% increase** from out of Parish units sold in November of 2023, but a **decrease** of 4% from out of Parish units sold in October 2024. Total for 2024 YTD is 1,776 versus 1,752 in 2023 which is a **1% increase**. Average days on market for out of Parish in the month of November was 109.



# Out of Parish Dollar Volume



In November 2024, the total Residential out of Parish closed volume was \$35,464,909. That is a **13% increase** from November 2023, and an **increase** of 14% from October 2024. Total for 2024 YTD is \$348,280,504 versus \$345,305,598 in 2023 which is a **1% increase**. Average Sales Price in November for out of Parish was \$216,249.

# Out of Parish Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	24	6	2.8
\$20,000-\$29,999	37	9	2.7
\$30,000-\$39,999	43	14	3.6
\$40,000-\$49,999	27	17	6.9
\$50,000-\$59,999	44	24	6.0
\$60,000-\$69,999	44	22	5.5
\$70,000-\$79,999	45	34	8.3
\$80,000-\$89,999	40	26	7.2
\$90,000-\$99,999	54	31	6.3
\$100,000-\$109,999	37	14	4.2
\$110,000-\$119,999	54	25	5.1
\$120,000-\$129,999	62	45	8.0
\$130,000-\$139,999	62	38	6.7
\$140,000-\$149,999	67	31	5.1
\$150,000-\$159,999	77	26	3.7
\$160,000-\$169,999	57	28	5.4
\$170,000-\$179,999	66	20	3.3
\$180,000-\$189,999	72	38	5.8
\$190,000-\$199,999	60	25	4.6
\$200,000-\$219,999	164	46	3.1
\$220,000-\$239,999	188	88	5.1
\$240,000-\$259,999	116	59	5.6
\$260,000-\$279,999	58	30	5.7
\$280,000-\$299,999	59	35	6.5
\$300,000-\$349,999	81	50	6.8
\$350,000-\$399,999	56	35	6.9
\$400,000-\$449,999	25	25	11.0
\$450,000-\$499,999	13	26	22.0
\$500,000-\$549,999	10	5	5.5
\$550,000-\$599,999	12	8	7.3
\$600,000-\$699,999	7	18	28.3
\$700,000-\$799,999	6	3	5.5
\$800,000-\$899,999	1	7	77.0
\$900,000-\$999,999	1	2	22.0
\$1,000,000 & over	7	13	20.4
	<b>1776</b>	<b>923</b>	<b>5.7</b>

**\$0 - \$149,999:**

36% of all sales reported in this range

36% of all active listings

640 total sales vs 336 actives

5.78 - month supply of inventory

**\$150,000 - \$299,999:**

52% of all sales reported in this range

43% of all active listings

917 total sales vs 395 actives

4.74 - month supply of inventory

**\$300,000 and above:**

12% of all sales reported in this range

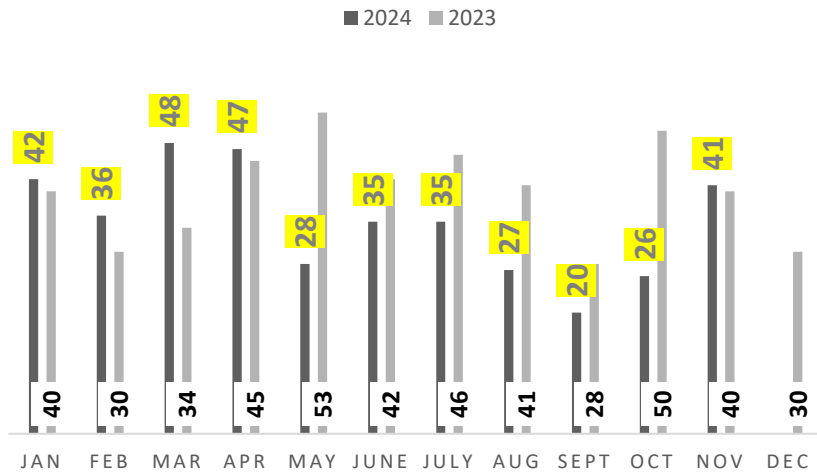
21% of all active listings

219 total sales vs 192 actives

9.64 - month supply of inventory



# Out of Parish New Construction New Listings

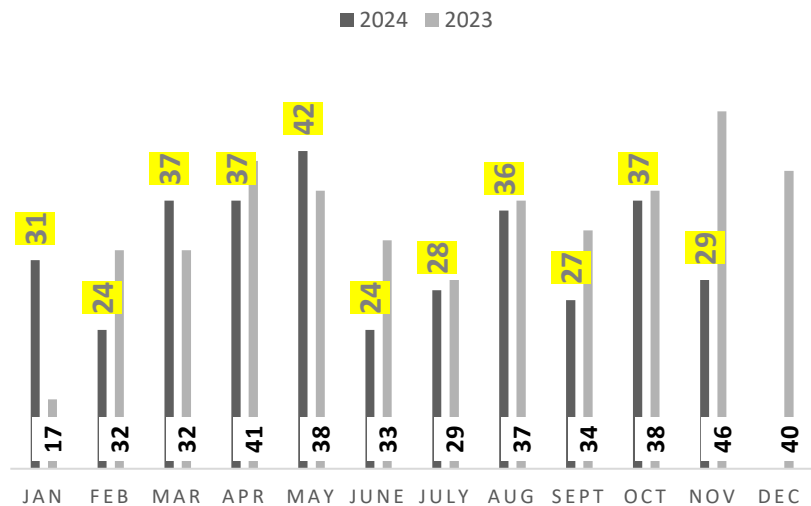


In November 2024 there were 41 Residential new construction out of Parish listings. That is an **increase** of 2% from new listings in November of 2023, and an **increase** of 37% from new listings in October. Total for 2024 YTD is 385 versus 449 in 2023 which is a 14% **decrease**.

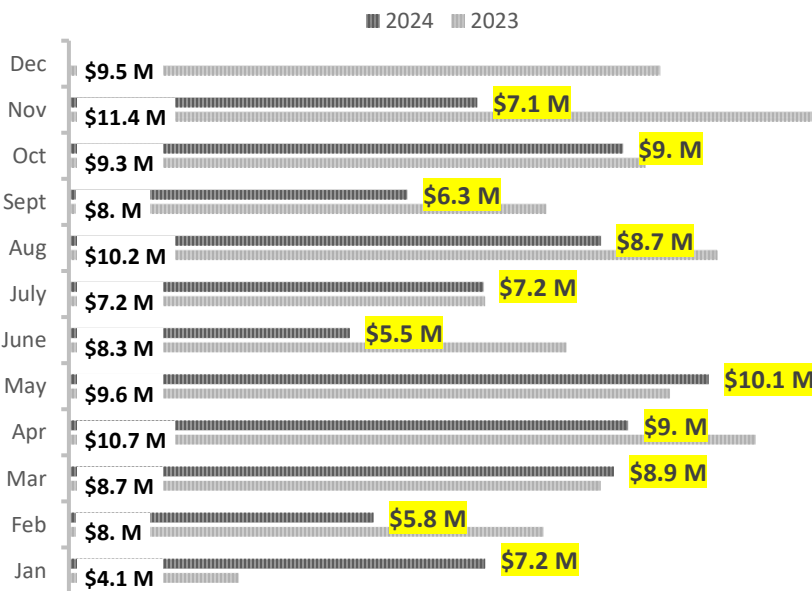
\* Any listing with a List date within the reported month range is considered a New Listing.

# Out of Parish New Construction Closed Sales

In November 2024 there were 29 total Residential new construction out of Parish sales. That is a **decrease** of 37% from units sold in November of 2023, and a **decrease** of 22% from units sold in October 2024. Total for 2024 YTD is 352 versus 377 in 2023 which is a 7% **decrease**. Average days on market in the month of November for new construction out of Parish was 154.



# Out of Parish New Construction Dollar Volume



In November 2024, the total Residential new construction out of Parish closed volume was \$7,147,464. That is a 37% **decrease** from November 2023, and a **decrease** of 20% from October 2024. Total for 2024 YTD is \$84,932,562 versus \$95,479,313 in 2023 which is a 11% **decrease**. Average Sales Price in November for new construction out of Parish was \$246,464.

# Out of Parish New Construction Price Points – November 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	11.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	1	11.0
\$180,000-\$189,999	5	3	6.6
\$190,000-\$199,999	14	5	3.9
\$200,000-\$219,999	82	17	2.3
\$220,000-\$239,999	119	41	3.8
\$240,000-\$259,999	70	24	3.8
\$260,000-\$279,999	18	7	4.3
\$280,000-\$299,999	12	7	6.4
\$300,000-\$349,999	20	10	5.5
\$350,000-\$399,999	7	6	9.4
\$400,000-\$449,999	0	0	***
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	1	0	0.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	1	2	22.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	<b>352</b>	<b>129</b>	<b>4.0</b>

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 0 actives

0.00 - month supply of inventory

## \$150,000 - \$299,999:

91% of all sales reported in this range

83% of all active listings

322 total sales vs 107 actives

3.66 - month supply of inventory

## \$300,000 and above:

8% of all sales reported in this range

17% of all active listings

29 total sales vs 22 actives

8.24 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2511	2556	2%
Closed Sales	1752	1776	1%
Days on Market	77	90	18%
Average Sales Price	\$196,275	\$196,297	0%

Out of Parish New Construction Recap – 2024 vs 2023

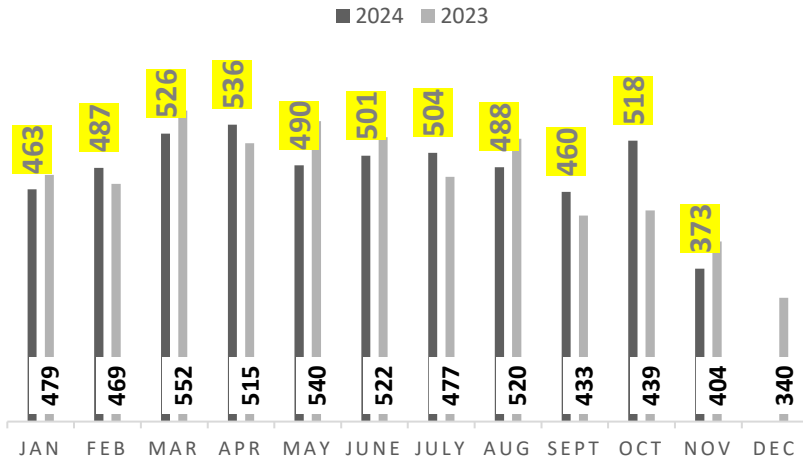
	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	449	385	-14%
Closed Sales	377	352	-7%
Days on Market	108	111	3%
Average Sales Price	\$252,831	\$241,180	-5%

# Predictions



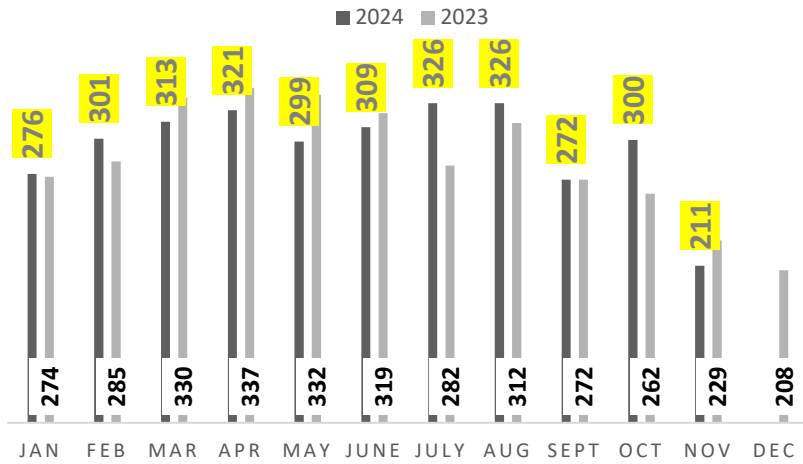


# Acadiana Pendingings



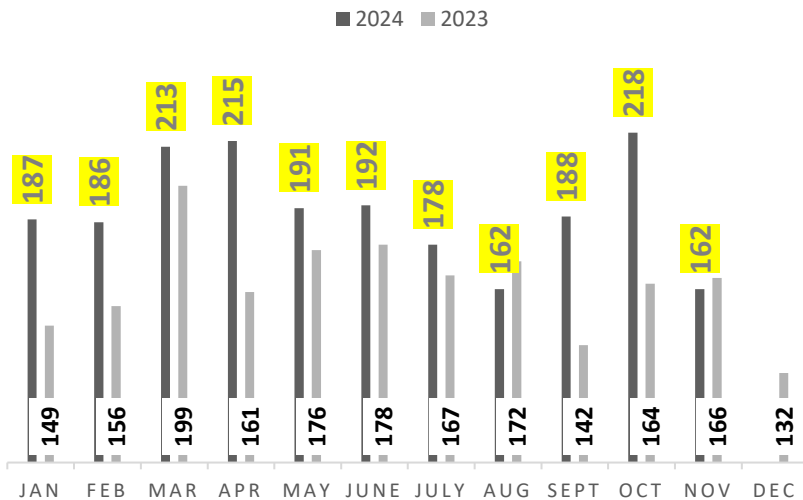
Pending sales across Acadiana are **down** 8% from November last year. Compared to October 2024 they are **down** by 28%.

# Lafayette Parish Pendingings



Pending sales in Lafayette Parish are **down** 8% from November last year. Compared to October 2024 they are **down** by 30%.

# Out of Parish Pendingings



Pending sales out of Parish are **down** 2% from November last year. Compared to October 2024 they are **down** by 26%.

# Market Penetration

YOUR BRAND

COMPETITORS

## Top 10 Listing Companies in Acadiana – November 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	637.5	183,556,424	287,932	13.46	15.27
2	Latter & Blum (I001163)	528.5	157,642,343	298,283	11.16	13.12
3	Keller Williams Realty Acadiana (I000906)	583.5	128,992,801	221,067	12.32	10.73
4	Cicero Realty LLC (I001234)	450.0	116,189,464	258,199	9.50	9.67
5	EXP Realty, LLC (exprealty)	499.0	111,589,825	223,627	10.54	9.28
6	Keaty Real Estate Team (I000932)	328.0	87,323,844	266,231	6.93	7.27
7	Lamplighter Realty, LLC (I001186)	145.0	42,175,208	290,864	3.06	3.51
8	NextHome Cutting Edge Realty (I001236)	93.0	24,446,788	262,869	1.96	2.03
9	Dwight Andrus Real Estate Agency, LLC (I001261)	56.0	23,580,485	421,080	1.18	1.96
10	HUNCO Real Estate (I001141)	72.0	21,508,075	298,723	1.52	1.79

## Top 10 Listing OR Selling Companies in Acadiana – November 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1208.5	347,680,130	287,696	12.76	14.46
2	Latter & Blum (I001163)	1028.5	316,296,485	307,532	10.86	13.16
3	Keller Williams Realty Acadiana (I000906)	1351.0	304,451,137	225,352	14.26	12.67
4	EXP Realty, LLC (exprealty)	1287.5	290,651,215	225,749	13.59	12.09
5	Keaty Real Estate Team (I000932)	616.0	167,880,071	272,533	6.50	6.98
6	Cicero Realty LLC (I001234)	526.0	135,486,919	257,580	5.55	5.64
7	Non-Mbr Office/Seller (I90001)	224.5	59,432,919	264,735	2.37	2.47
8	NextHome Cutting Edge Realty (I001236)	220.0	55,904,543	254,112	2.32	2.33
9	HUNCO Real Estate (I001141)	167.0	50,970,559	305,213	1.76	2.12
10	Lamplighter Realty, LLC (I001186)	145.0	42,175,208	290,864	1.53	1.75

## Top 10 Listing Companies in Lafayette Parish – November 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	408.5	133,097,707	325,821	13.81	15.60
2	Real Broker, LLC (I001335)	392.0	125,909,514	321,198	13.25	14.75
3	Cicero Realty LLC (I001234)	387.0	101,750,034	262,920	13.08	11.92
4	Keller Williams Realty Acadiana (I000906)	331.0	84,143,692	254,211	11.19	9.86
5	EXP Realty, LLC (exprealty)	298.5	75,003,925	251,269	10.09	8.79
6	Keaty Real Estate Team (I000932)	219.0	62,389,145	284,882	7.40	7.31
7	Lamplighter Realty, LLC (I001186)	115.0	33,238,173	289,028	3.89	3.89
8	Dwight Andrus Real Estate Agency, LLC (I001261)	46.0	21,148,585	459,752	1.55	2.48
9	HUNCO Real Estate (I001141)	53.0	17,741,275	334,741	1.79	2.08
10	NextHome Cutting Edge Realty (I001236)	60.0	17,481,288	291,355	2.03	2.05

## Top 10 Listing OR Selling Companies in Lafayette Parish – November 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	814.5	270,209,204	331,749	13.76	15.83
2	Real Broker, LLC (I001335)	791.0	252,152,546	318,777	13.37	14.77
3	Keller Williams Realty Acadiana (I000906)	790.5	201,791,225	255,270	13.36	11.82
4	EXP Realty, LLC (exprealty)	769.5	197,282,649	256,378	13.00	11.56
5	Keaty Real Estate Team (I000932)	423.0	124,415,274	294,126	7.15	7.29
6	Cicero Realty LLC (I001234)	448.0	117,566,349	262,425	7.57	6.89
7	HUNCO Real Estate (I001141)	132.0	43,248,669	327,641	2.23	2.53
8	NextHome Cutting Edge Realty (I001236)	136.0	39,759,698	292,351	2.30	2.33
9	Non-Mbr Office/Seller (I90001)	125.5	39,440,324	314,266	2.12	2.31
10	Lamplighter Realty, LLC (I001186)	115.0	33,238,173	289,028	1.94	1.95